

Incentive for airports with more than 3 million passengers



Requirement

New routes to a new destinations in airports with more than 3 million passengers⁽¹⁾, **compared to the previous equivalent season**. For routes to Asia (see *Incentive on routes to Asia*).



Refund

100% on the passenger charge



This discount will be applied to **the number of passengers** that an airline transports on a **route to a new destination for the airport** (which has not been operated in the **previous equivalent season**), with a **cap fixed at the airline's growth at the airport and in the whole network**.



Application

Must be requested before the end of each season that entitles the generation of the incentive.



[Request incentive](#)

Seasons in 2024:

Summer 2024 (April 2024 - October 2024)

Winter 2024 (November 2024 - March 2025)

Seasons in 2025:

Summer 2025 (April 2025 - October 2025)

Winter 2025 (November 2025 - March 2026)

Seasons in 2026:

Summer 2026 (April 2026 - October 2026)

Winter 2026 (November 2026 - March 2027)

(1) ACE, AGP, ALC, BCN, BIO, FUE, IBZ, LPA, MAD, MAH, PMI, SCQ, SVQ, TFN, TFS and VLC.

Incentive on routes to Asia



Requirement

Growth on established **routes to Asia** and through the opening of **new routes to Asia**, compared to the previous equivalent season.



100% on the passenger charge



The discount will be applied to the **proportion of passengers that the airline contributes to the route growth** in the season compared to the traffic experienced in the **previous equivalent season**, with a **cap fixed at the airline's growth at the airport and in the whole network**.



Application

Must be requested before the end of each season that entitles the generation of the incentive.



[Request incentive](#)

Seasons in 2024:

Summer 2024 (April 2024 - October 2024)

Winter 2024 (November 2024 - March 2025)

Seasons in 2025:

Summer 2025 (April 2025 - October 2025)

Winter 2025 (November 2025 - March 2026)

Seasons in 2026:

Summer 2026 (April 2026 - October 2026)

Winter 2026 (November 2026 - March 2027)

Incentive for airports with less than 3 million passengers



Requirement

Growth on established **routes** and through the opening of **new routes** in airports with less than 3 million passengers (1), compared to the **2023 equivalent season**.



Refund

100% on the passenger charge



The discount will be applied to the **proportion of passengers that the airline contributes to the route growth** in the season compared to the traffic experienced in the **equivalent season in 2023**, with a **cap fixed at the airline's growth at the airport and in the whole network**.



Application

Must be requested before the end of each season that entitles the generation of the incentive.



[Request incentive](#)

Seasons in 2024:

Summer 2024 (April 2024 - October 2024)

Winter 2024 (November 2024 - March 2025)

Seasons in 2025:

Summer 2025 (April 2025 - October 2025)

Winter 2025 (November 2025 - March 2026)

Seasons in 2026:

Summer 2026 (April 2026 - October 2026)

Winter 2026 (November 2026 - March 2027)

(1) ABC, AEI, BJZ, EAS, GRO, GRX, HSK, JCU, LCG, LEI, LEN, MCV, MLN, ODB, OVD, PNA, QGZ, QSA, REU, RGS, RJL, RMU, SBO, SDR, SLM, SPC, VDE, VGO, VIT, VLL, XRY and ZAZ.

Note: This presentation is exclusively for information purposes. The conditions of the discounts are according to the wording included in the legislation in force and available in the [Price Guide](#)



Extraordinary Incentive for La Palma Year 2024

Encouraging the recovery of air
connectivity on La Palma Island



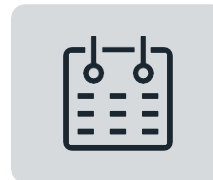
100% refund
On the passenger charge*



**Departures to international destinations,
Mainland Spain, Balearic Islands**



Annual accrual



From 1st of January to 31st of December, 2024

Request it once before 31st of January, 2025.

Click the following link:



[Request incentive](#)

This incentive will apply at a rate that has already taken into consideration all applicable discounts on the passenger charge to La Palma Airport.

Note: This presentation is exclusively for information purposes. The conditions of the commercial incentives are according to the wording included in the legislation in force



Incentive for operating in heliports

Costumer loyalty incentive for regular commercial operation on routes* from the **heliports of Algeciras y Ceuta**.



Requirement

At the end of the season, the company must have maintained at least 75% of the passenger traffic on each route vs the previous equivalent season.

**Minimum passenger
threshold vs the previous
equivalent season**

75%



Refund

50% discount of the passenger and security charges for all commercial departure passengers.

**Refund of the passenger
and security charge**

50%



Application

Must be requested the month after the season has finished and it will be communicated during the following month after the request.

[Apply for the incentive](#)

Note: This incentive **is not cumulative** with any other incentive in force.

* For the purposes of this incentive, a route (combined commercial passenger transport operations from the Heliport of Ceuta or Algeciras and destination at another airport or heliport) to a destination shall be considered to have been operated during the summer season if it exceeds 750 departing commercial passengers and in the winter season if it exceeds 500.



Additional Discounts

Transfer Passengers



40% discount

Passenger and security charges

Seasonality



20% discount ⁽³⁾

Passenger and security charges

⁽³⁾ Currently it is applied to the seasonal airports of the Balearic Islands (PMI, IBZ and MAH) from 1 November to 31 March.

Off-Peak Day



50% discount ⁽⁴⁾

Passenger and Landing charges
Airports of the Canary Islands

⁽⁴⁾ The discount must be requested during the month of January.

Request
incentive



Price Guide



General terms for additional discounts

Transfer Passengers

- ✓ **40%** discount in the **passenger & security charges for passengers in connecting flights.**

Connecting passengers shall be deemed those that fly within 12 hours on two or more subsequent flights with a single ticket number to a different airport from the origin airport.

Seasonality

- ✓ **20%** discount in the **passenger & security charges for the passengers.**

Currently it is applied to the seasonal airports of the Balearic Islands (PMI, IBZ and MAH) according to Law 21/2003.

Off-Peak Day

- ✓ **50%** discount in the **landing & passenger charges.**

Operation at the Canary Island Airports during off-peak days.

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
La Palma	La Palma	La Palma	La Palma	La Palma	La Palma	La Palma
	Fuerteventura	Lanzarote	Tenerife South	Fuerteventura	Tenerife North	
	Gran Canaria					



Price Guide

The Off-Peak Day discount must be requested during the month of January.

