



Aena awards the management of the Duty-Free Shops at the airports of Madrid and Catalonia

- The figures confirm the appeal of these airports and the recovery of air traffic
- Ambitious technical proposals guarantee top-quality service
- This concludes the contract renewal process for the Duty-Free Shops at Aena airports in Spain
- The bids submitted for the six tender lots increase 2023 rents by 16.3%

25 July 2023

Today, Aena's Board of Directors has awarded the management of the Duty-Free Shops at Adolfo Suárez Madrid-Barajas Airport and the airports of Catalonia (Barcelona-El Prat Josep Tarradellas Airport, Girona-Costa Brava Airport and Reus Airport) to Dufry.

These four airports that account for 44% of the total Minimum Guaranteed Rents (MAG) set for the Duty-Free Shops tender.

Contract renewals at 27 airports

This concludes the process of renewing the contracts for the Duty-Free Shops for a period of 12 years (with the option of three annual extensions) for the Aena's Spanish airport network, whose current contracts are in force until 31 October 2023.

In total, the bids presented for all airports exceed 2023 rents by 16.3% (current 2023 MAG versus that offered for 2024).

These results demonstrate the appeal of the business, as well as the consolidation of the recovery of air traffic after the pandemic. They also highlight the excellent technical proposals, whose initiatives will be implemented in the shops at airports to offer top-quality service.

The expected turnover for the tenants in this bidding process is some €18 billion and includes 86 duty-free sales outlets, plus 76 premises dedicated to other categories. Together, they will occupy an approximate retail surface area of 66,000 square metres, which represents an increase of more than 40% compared to today.